

# International ESCO Conclave 2019

## Scaling Up Investments in Energy Efficiency

7 & 8 March 2019, New Delhi

### Background

India is on a fast trajectory of development and growth but the dependency on the energy imports to meet the growth requirements has been a challenge. While renewable energy has grown appreciably, the dependency on conventional energy and its imports can be addressed through much greater emphasis on energy efficiency. The energy service companies (ESCOs) not only have the expertise to design and implement energy efficiency services, they are also able to integrate the best combination of renewable, as well as efficient technologies and solutions. India's compulsions for growth, as well as, a mixed bag renewable energy endowment, has made it necessary for the country to have an active ESCO market. AEEE has persistently advocated the same since many years and has been playing its role in creating awareness about implementing energy efficiency through the ESCO business model, among the end-users and breaking the barriers to engage ESCOs for EE projects.

### Introduction

To enable business and market uptake of Energy Efficiency Services in the country, AEEE is organising the "International ESCO Conclave – Scaling Up Investments in Energy Efficiency" on 7-8 March 2019, at New Delhi to bring together stakeholders of the EE ecosystem from India and abroad on a single platform to discuss energy efficiency opportunities, innovative technologies/solutions, showcase ESCO capabilities, and learning about the ESCO models from other countries. AEEE's aim through this is to address the key challenges of this sector and create a roadmap for catalysing the ESCO Business Model in India.

### Who Should Attend?

The conclave is designed to meet the needs of range of stakeholders of energy efficiency ecosystem such as - Energy Service Companies (ESCOs), OEMs, Technology and Services providers, Financial Institutions, Industry associations and Energy Consumers.

-  ESCOs interested in scaling up the business opportunities and embracing the learnings of successful ESCO models globally
-  Industrial and commercial sector energy users interested in energy cost reductions at their facilities
-  Lending opportunities for banks and financial institutions
-  International ESCOs interested to collaborate in India
-  DISCOMs to fulfil their commitments of DSM regulations within the service area
-  Technology providers are interested to showcase their solutions and expertise
-  Government regulators interested in widespread implementation of energy efficiency projects as part of their NDC commitments
-  Collaborations opportunities for OEMs & ESCOs

### Topics Addressed

- 01 Indian ESCO Strategy and Policy Programs
- 02 International ESCO Strategy and Policy Programs
- 03 Scaling-Up ESCO activities in India
- 04 National ESCO Awards to Innovative projects & business models
- 05 International ESCO Associations – Experience & Learnings
- 06 Poster sessions to showcase ESCOs unique offerings
- 07 Financing Institutions Support & Other Stakeholders
- 08 Innovative business models
- 09 Measurement & Verification

