



# PFAN

Accelerating Investment  
for Climate and Clean Energy

## Reflections on PFAN and our experience with energy efficiency projects

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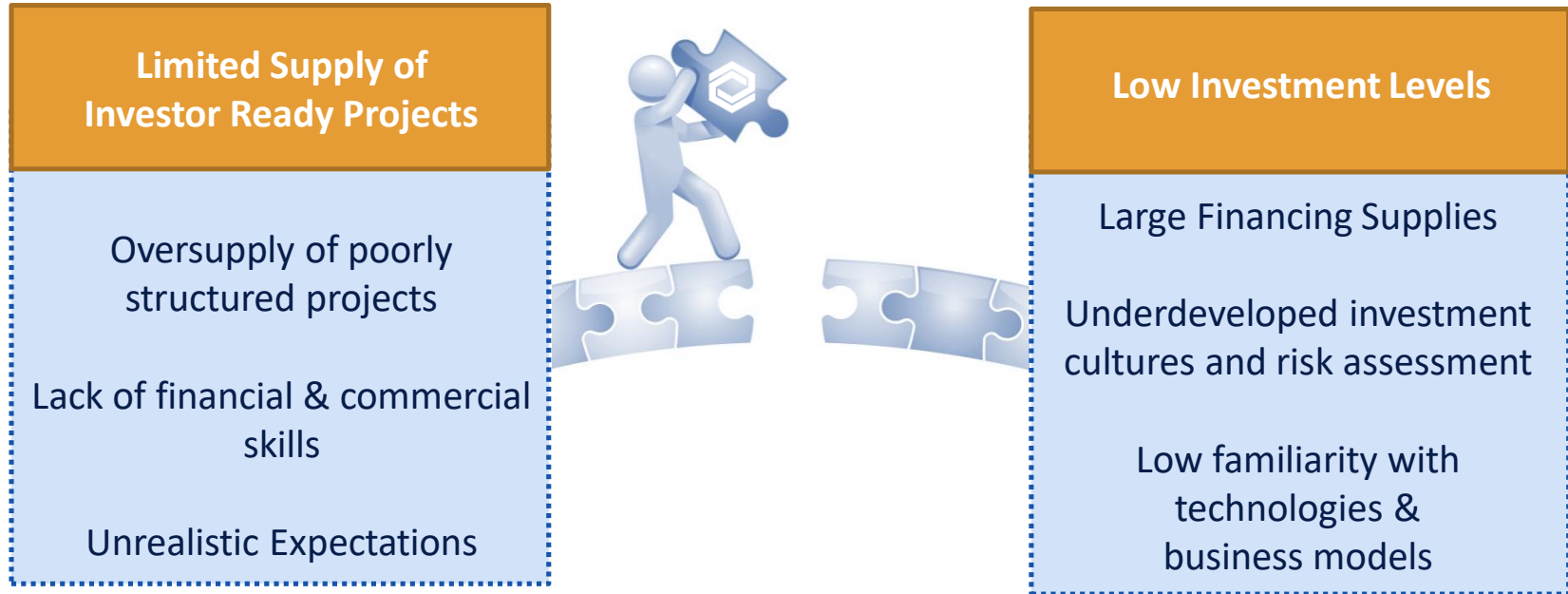
New Delhi

7 March 2019



## What is PFAN?

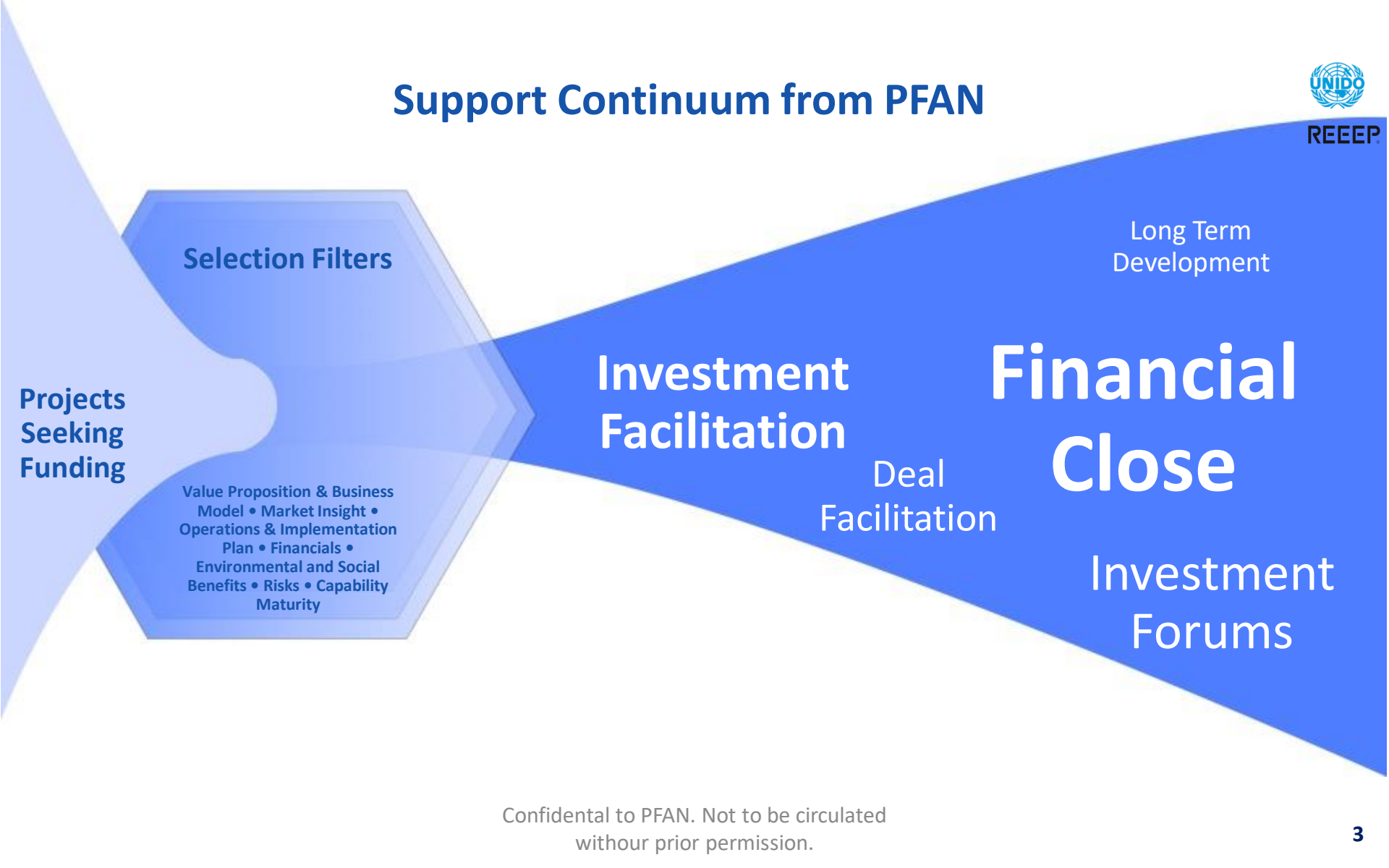
- Global network of clean energy financing experts
- Housed by UNIDO and REEEP
- Matchmaking clean energy projects with finance since 2009
- 99 expert consulting members in 39 countries



# Support Continuum from PFAN



REEEP



**Selection Filters**

Long Term  
Development

**Investment  
Facilitation**

**Financial  
Close**

Deal  
Facilitation

Investment  
Forums

**Projects  
Seeking  
Funding**

Value Proposition & Business  
Model • Market Insight •  
Operations & Implementation  
Plan • Financials •  
Environmental and Social  
Benefits • Risks • Capability  
Maturity

## Profile and Track Record

- PFAN advises low-carbon, climate resilient businesses in developing countries, and matches projects to appropriate private financing.
- PFAN mobilizes private financing to reduce GHG emissions and build climate resilience – contributing to Paris Agreement and SDGs:
  - SDGs 7 (Energy), 9 (Industry), 13 (Climate Action), and 17 (Partnership)
- Achievements since inception:



**\$ 1.4 bn**

Total investment leveraged



**> 890 MW**

Clean energy generation capacity added



**113**

Total closed projects



**20%**

Success rate – financial closures (in %) of projects that have received PFAN support



**3.5 m t**

Annual CO2 emission mitigation



**315**

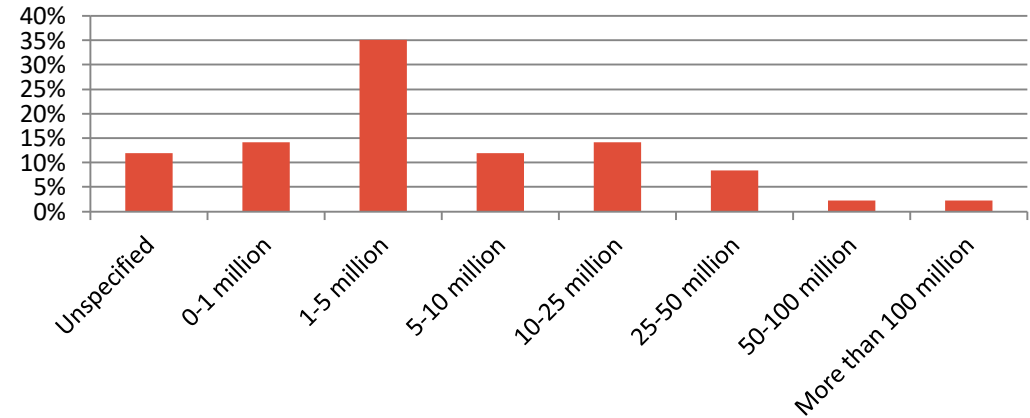
Total projects in the development pipeline

# Project Development Pipeline

## Split by Type and Investment Ask

Project Type	Percentage
Brownfield	6%
Greenfield	45%
Scale-up	29%
Technology Development	8%
Merger, Acquisition or JV	1%
Unspecified	11%
<b>Total</b>	<b>100%</b>

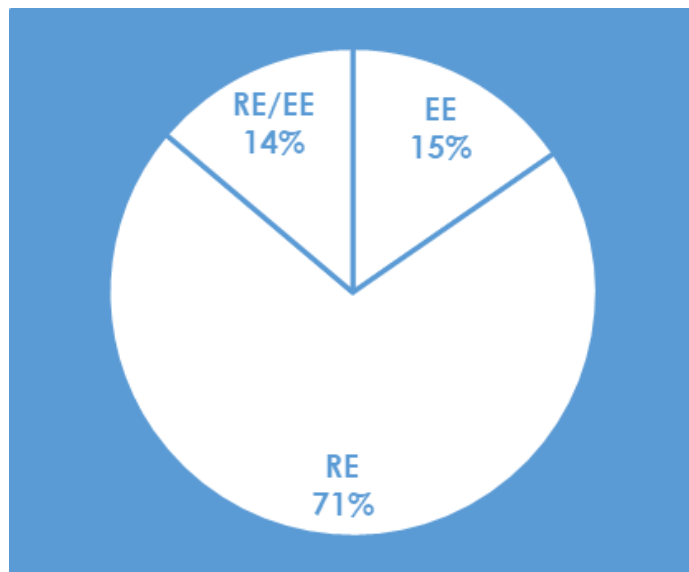
### Distribution by Investment Ask Buckets (in USD)



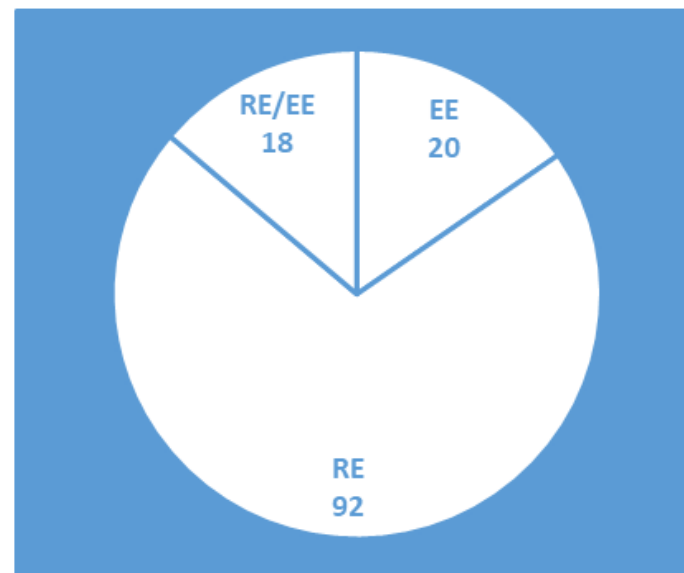
## Pipeline of PFAN 2.0 Projects (2017 to present)

### 130 active projects in PFAN 2.0 pipeline

Share of projects



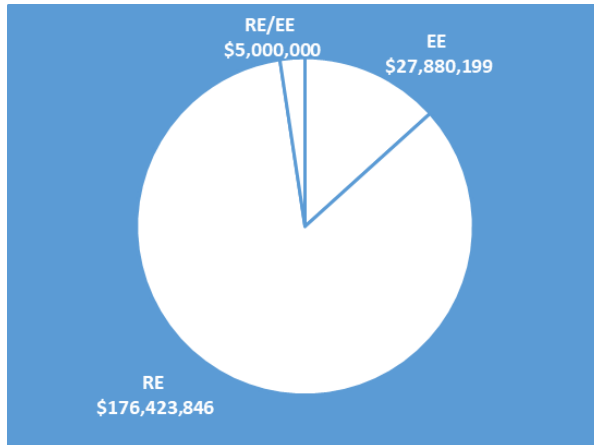
Number of projects



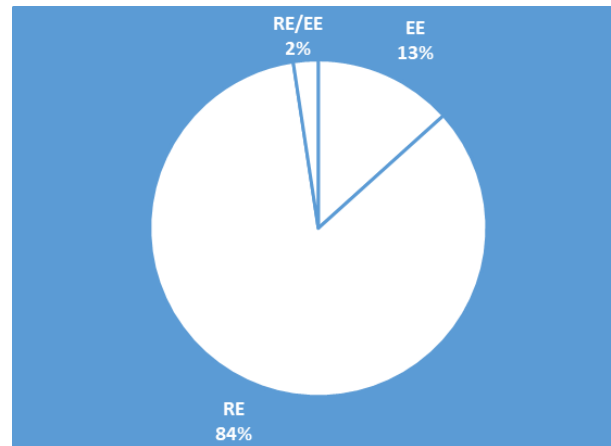
# Closed PFAN 2.0 Projects (2017 – present)

## 25 projects achieving financial closure

Value of projects



Share of projects



Technology Areas

- Solar
- **Energy Efficiency and Demand Reduction**
- Biogas
- Biomass
- Clean Transport
- Hydro
- Biofuels
- Biomass/ Solar
- Rural Electrification & Energy Access
- Waste to Energy

# Thank you for your attention!

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